

Building a futuristic workspace with HCL Technologies' FlexSpace

Powered by Dell Technologies



The recent pandemic has compelled organizations to adopt remote working, resulting in a surge in demand for the Device-as-a-Service model around the world. Organizations, on the other hand, encounter several challenges in adopting new-age technologies, including high capital expenditure, ambiguous ownership, erratic user support, and increased workplace complexity.

HCL Technologies' FlexSpace, powered by Dell, is the first "Experience-as-a-Service" digital workplace consumption model in the industry, combining best-in-class IT services with best-in-class IT hardware to completely redefine new age workplace experiences.

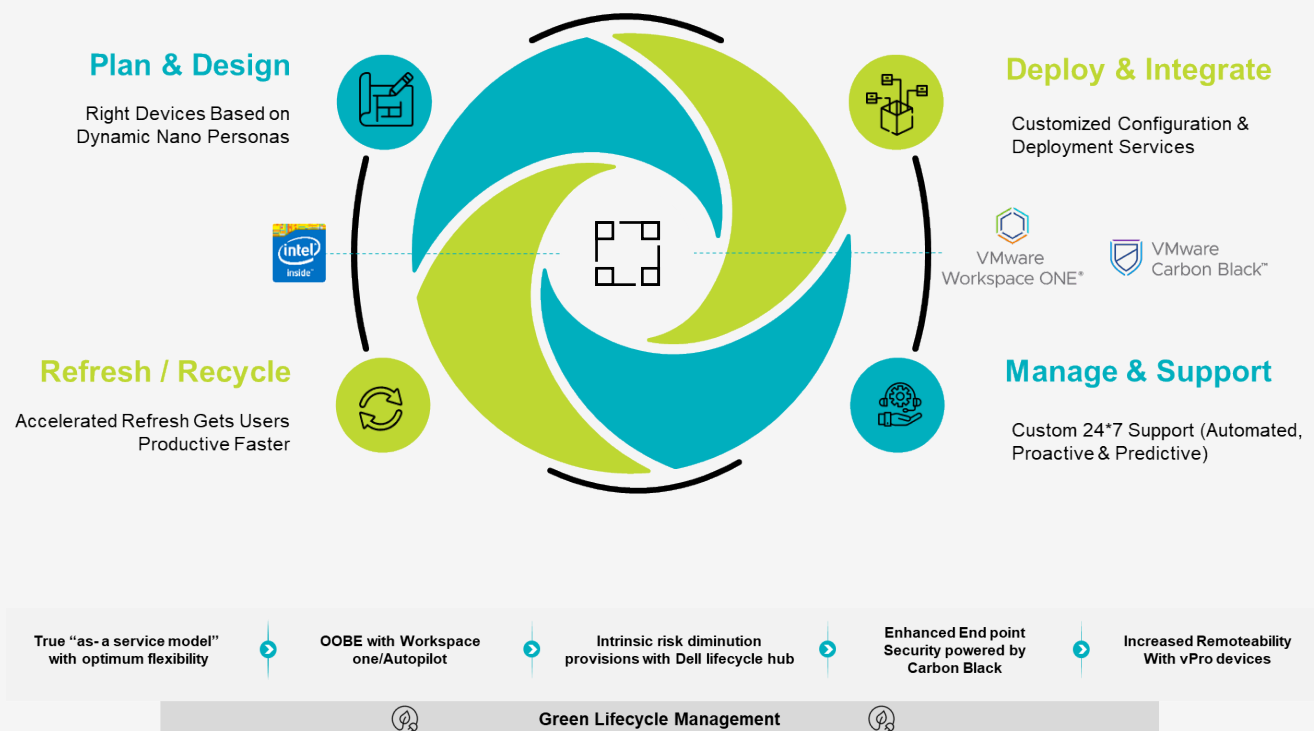
It's a smart solution that helps organizations build an agile, connected, flexible, and responsive workplace while lowering IT costs and increasing productivity by addressing strategic and tactical challenges.

Building the modern workplace

HCL-Dell FlexSpace Solution Construct combines HCL Technologies' comprehensive IT services portfolio with Dell's extensive hardware device portfolio seamlessly to deliver a futuristic and experiential workspace experience.

It offers a robust service model that enables businesses to provide users with persona-sensitive devices, support, and end-to-end lifecycle services while improving IT efficiency, end-user productivity, and cost predictability.

Experience as a Service-Single, Predictable Price Per Seat Per Month



Plan & Design -
Right devices based on dynamic nano personas

Deploy & Integrate
- Customized configuration & deployment services

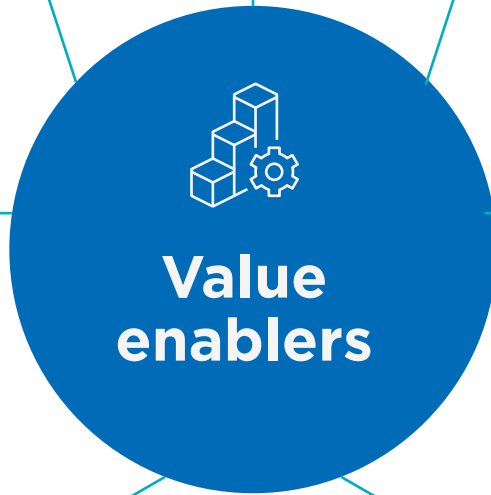
Manage & Support
- Custom 24*7 Support (Automated, Proactive & Predictive)

Optimize or Refresh -
Accelerated refresh gets users productive faster

Persona Aligned sustainable devices - Full lifecycle management of any device (laptop, desktop, mobile, VDI, retail point-of-sales device) at a single, predictable price per month

HCL- Dell FlexSpace provides unique workspace management capabilities, as well as the ability to scale up or down based on business needs.

Out of the Box Experience - Delivers exceptional end-user experience by providing ready-to-use devices



Intrinsic risk diminution with Dell Lifecycle hub - Global presence to provide an agile infrastructure that allows for end-to-end lifecycle management while improving operational efficiency

Green lifecycle management - Enabling a sustainable end-to-end device lifecycle that has low Carbon Footprint, Low energy requirement and Consolidated Infra to reduce Ecological impact & create sustainable workplace

True device as a service Flexibility - Flexible financing with DFS - Switch IT expenditure to a consumption model - from capex to opex with the Dell flexible finance offering.

Enhanced security with Carbon black - Cloud native platform delivers best-in-class, next-generation antivirus and endpoint detection and response without compromising system performance

Success stories



Enhancing end-user experience for a multinational medical technology company

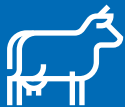
- End-to-end user support (SD/desktop support) for 50000+ users/ devices
- Global support for user over 50 countries including regional headquarters, warehouses and offices.
- Hardware procurement including Asset management and distribution
- PC Lifecycle Management for over 11000 devices / year

- Device support for 26000 devices across 220 sites and 84 countries
- Persona aligned device provisioning completed in 2.5 months
- End-to-end PC life cycle management enabled by modern management
- Established strong tripartite governance within HCL Technologies, customer and partner



Driving workplace efficiency for a multinational media corporation

- End-to-end user support (SD/FSO/Device/Collaboration/MPS) for 20000+ users
- Device support for 13000 devices across 297 sites and 13 countries
- Successfully executed big bang persona-based refresh (77%) in year 1 enabled by latest transformation levers – modern management, proactive analytics and RFID based tracking
- Provided mobile device-as-a- service (iPhones/iPads) with persona-based sim & carrier plans



Delivering personalized and seamless experience for a multinational dairy co-operative

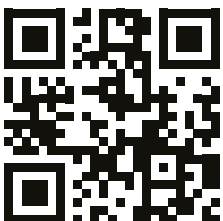
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HCL

HCL Technologies (HCL) empowers global enterprises with technology for the next decade today. HCL's Mode 1-2-3 strategy, through its deep-domain industry expertise, customer-centricity and entrepreneurial culture of ideapreneurship™ enables businesses to transform into next-gen enterprises.

HCL offers its services and products through three lines of business - IT and Business Services (ITBS), Engineering and R&D Services (ERS), and Products & Platforms (P&P). ITBS enables global enterprises to transform their businesses through offerings in areas of Applications, Infrastructure, Digital Process Operations, and next generation digital transformation solutions. ERS offers engineering services and solutions in all aspects of product development and platform engineering while under P&P. HCL provides modernized software products to global clients for their technology and industry specific requirements. Through its cutting-edge co-innovation labs, global delivery capabilities, and broad global network, HCL delivers holistic services in various industry verticals, categorized under Financial Services, Manufacturing, Technology & Services, Telecom & Media, Retail & CPG, Life Sciences, and Healthcare and Public Services.

As a leading global technology company, HCL takes pride in its diversity, social responsibility, sustainability, and education initiatives. As of 12 months ending on March 31, 2021, HCL has a consolidated revenue of US\$ 11.18 billion and its 197,000 ideapreneurs operate out of 52 countries. For more information, visit www.hcltech.com



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